INCOME STATEMENT DATA

| (Unaudited) <br> (Dollars in thousands, except per share data) | Years Ended <br> December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | \% Change |
| Interest income | \$ | 2,050,638 | \$ | 1,344,305 | 52.5 \% |
| Interest expense |  | 454,835 |  | 195,892 | 132.2 |
| Net interest income |  | 1,595,803 |  | 1,148,413 | 39.0 |
| Provision for loan losses |  | 87,720 |  | 51,697 | 69.7 |
| Net interest income after provision for loan losses |  | 1,508,083 |  | 1,096,716 | 37.5 |
| Non-interest income: |  |  |  |  |  |
| Service charges on deposit accounts |  | 88,190 |  | 80,840 | 9.1 |
| Fiduciary and asset management fees |  | 58,388 |  | 54,685 | 6.8 |
| Card fees |  | 45,659 |  | 42,503 | 7.4 |
| Brokerage revenue |  | 41,608 |  | 35,366 | 17.6 |
| Mortgage banking income |  | 32,599 |  | 18,958 | 72.0 |
| Capital markets income |  | 30,529 |  | 5,803 | 426.1 |
| Income from bank-owned life insurance |  | 21,226 |  | 15,403 | 37.8 |
| Investment securities losses, net |  | $(7,659)$ |  | $(1,296)$ | nm |
| Gain on sale and fair value increase/(decrease) of private equity investments |  | 11,607 |  | $(4,743)$ | nm |
| Other non-interest income |  | 33,753 |  | 32,574 | 3.6 |
| Total non-interest income |  | 355,900 |  | 280,093 | 27.1 |
| Non-interest expense: |  |  |  |  |  |
| Salaries and other personnel expense |  | 570,036 |  | 453,420 | 25.7 |
| Net occupancy and equipment expense |  | 161,906 |  | 130,482 | 24.1 |
| Third-party processing and other services |  | 75,696 |  | 58,625 | 29.1 |
| Professional fees |  | 35,300 |  | 26,737 | 32.0 |
| FDIC insurance and other regulatory fees |  | 31,696 |  | 24,494 | 29.4 |
| Advertising expense |  | 21,371 |  | 20,881 | 2.3 |
| Amortization of intangibles |  | 11,603 |  | 1,167 | 894.3 |
| Merger-related expense |  | 56,580 |  | 10,065 | nm |
| Earnout liability adjustments |  | 10,457 |  | 11,652 | nm |
| Loss on early extinguishment of debt, net |  | 4,592 |  | - | nm |
| Valuation adjustment to Visa derivative |  | 3,611 |  | 2,328 | nm |
| Litigation settlement/contingency expense |  | - |  | $(4,026)$ | nm |
| Restructuring charges, net |  | 1,230 |  | (51) | nm |
| Other operating expenses |  | 114,890 |  | 93,681 | 22.6 |
| Total non-interest expense |  | 1,098,968 |  | 829,455 | 32.5 |
| Income before income taxes |  | 765,015 |  | 547,354 | 39.8 |
| Income tax expense |  | 201,235 |  | 118,878 | 69.3 |
| Net income |  | 563,780 |  | 428,476 | 31.6 |
| Less: Preferred stock dividends and redemption charge |  | 22,881 |  | 17,998 | 27.1 |
| Net income available to common shareholders | \$ | 540,899 | \$ | 410,478 | 31.8 \% |
| Net income per common share, basic |  | 3.50 |  | 3.49 | 0.4 \% |
| Net income per common share, diluted |  | 3.47 |  | 3.47 | - |
| Cash dividends declared per common share |  | 1.20 |  | 1.00 | 20.0 |
| Return on average assets* |  | 1.20\% |  | 1.35\% | (15)bps |
| Return on average common equity* |  | 12.34 |  | 14.55 | (221) |
| Weighted average common shares outstanding, basic |  | 154,331 |  | 117,644 | 31.2 \% |
| Weighted average common shares outstanding, diluted |  | 156,058 |  | 118,378 | 31.8 |
| nm - not meaningful <br> bps - basis points <br> * - ratios are annualized |  |  |  |  |  |

## Synovus

## INCOME STATEMENT DATA

(Unaudited)

| (Dollars in thousands, except per share data) | 2019 |  |  |  |  | 2018 | Fourth Quarter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fourth Quarter | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | $\begin{aligned} & \hline \text { '19 vs '18 } \\ & \text { \% Change } \end{aligned}$ |
| Interest income | \$ | 506,253 | 523,415 | 516,131 | 504,839 | 357,394 | 41.7 \% |
| Interest expense |  | 106,985 | 121,318 | 118,869 | 107,664 | 59,461 | 79.9 |
| Net interest income |  | 399,268 | 402,097 | 397,262 | 397,175 | 297,933 | 34.0 |
| Provision for loan losses |  | 24,470 | 27,562 | 12,119 | 23,569 | 12,148 | 101.4 |
| Net interest income after provision for loan losses |  | 374,798 | 374,535 | 385,143 | 373,606 | 285,785 | 31.1 |
| Non-interest income: |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 22,385 | 22,952 | 21,994 | 20,859 | 20,320 | 10.2 |
| Fiduciary and asset management fees |  | 15,645 | 14,686 | 14,478 | 13,578 | 13,805 | 13.3 |
| Card fees |  | 11,325 | 12,297 | 11,161 | 10,877 | 10,862 | 4.3 |
| Brokerage revenue |  | 11,106 | 11,071 | 10,052 | 9,379 | 9,241 | 20.2 |
| Mortgage banking income |  | 9,287 | 10,351 | 7,907 | 5,054 | 3,781 | 145.6 |
| Capital markets income |  | 8,972 | 7,396 | 8,916 | 5,245 | 1,977 | 353.8 |
| Income from bank-owned life insurance |  | 5,620 | 5,139 | 5,176 | 5,290 | 3,682 | 52.6 |
| Investment securities (losses)/gains, net |  | $(2,157)$ | $(3,731)$ | $(1,845)$ | 75 | - | nm |
| Gain on sale and fair value increase/(decrease) of private equity investments |  | 8,100 | 1,194 | 1,455 | 858 | $(2,084)$ | nm |
| Other non-interest income |  | 7,672 | 7,405 | 10,513 | 8,163 | 6,407 | 19.7 |
| Total non-interest income |  | 97,955 | 88,760 | 89,807 | 79,378 | 67,991 | 44.1 |
| Non-interest expense: |  |  |  |  |  |  |  |
| Salaries and other personnel expense |  | 145,084 | 142,516 | 143,009 | 139,427 | 113,496 | 27.8 |
| Net occupancy and equipment expense |  | 42,644 | 41,017 | 39,851 | 38,394 | 34,260 | 24.5 |
| Third-party processing and other services |  | 20,293 | 18,528 | 19,118 | 17,758 | 14,803 | 37.1 |
| Professional Fees |  | 9,921 | 9,719 | 9,312 | 6,348 | 8,650 | 14.7 |
| FDIC insurance and other regulatory fees |  | 9,825 | 7,242 | 7,867 | 6,761 | 4,728 | 107.8 |
| Advertising expense |  | 4,375 | 5,950 | 5,923 | 5,123 | 6,834 | (36.0) |
| Amortization of intangibles |  | 2,901 | 2,901 | 2,410 | 3,392 | 292 | 893.5 |
| Merger-related expense |  | (913) | 353 | 7,401 | 49,738 | 3,381 | nm |
| Earnout liability adjustments |  | - | 10,457 | - | - | - | nm |
| Loss on early extinguishment of debt, net |  | - | 4,592 | - | - | - | nm |
| Valuation adjustment to Visa derivative |  | 1,111 | 2,500 | - | - | - | nm |
| Restructuring charges, net |  | 1,259 | (66) | 18 | 19 | 140 | nm |
| Other operating expenses |  | 29,621 | 30,601 | 29,217 | 25,450 | 23,338 | 26.9 |
| Total non-interest expense |  | 266,121 | 276,310 | 264,126 | 292,410 | 209,922 | 26.8 |
| Income before income taxes |  | 206,632 | 186,985 | 210,824 | 160,574 | 143,854 | 43.6 |
| Income tax expense |  | 54,948 | 51,259 | 54,640 | 40,388 | 38,784 | 41.7 |
| Net income |  | 151,684 | 135,726 | 156,184 | 120,186 | 105,070 | 44.4 |
| Less: Preferred stock dividends |  | 8,291 | 8,291 | 3,150 | 3,150 | 3,151 | 163.1 |
| Net income available to common shareholders | \$ | 143,393 | 127.435 | 153,034 | 117.036 | 101,919 | 40.7 |
| Net income per common share, basic | \$ | 0.98 | 0.84 | 0.97 | 0.73 | 0.88 | 11.4 \% |
| Net income per common share, diluted |  | 0.97 | 0.83 | 0.96 | 0.72 | 0.87 | 10.8 |
| Cash dividends declared per common share |  | 0.30 | 0.30 | 0.30 | 0.30 | 0.25 | 20.0 |
| Return on average assets * |  | 1.27\% | 1.14 | 1.34 | 1.06 | 1.29 | (2) bps |
| Return on average common equity * |  | 13.08 | 11.36 | 13.90 | 10.98 | 14.25 | (117) |
| Weighted average common shares outstanding, basic |  | 146,948 | 152,238 | 157,389 | 160,927 | 116,303 | 26.3 \% |
| Weighted average common shares outstanding, diluted |  | 148,529 | 154,043 | 159,077 | 162,760 | 116,986 | 27.0 |

[^0]*     - ratios are annualized


## Synovus

## BALANCE SHEET DATA

## (Unaudited)

(In thousands, except share data)
ASSETS
Cash and due from banks
Interest-bearing funds with Federal Reserve Ban
Interest earning deposits with banks

Federal funds sold and securities purchased under resale agreements
Cash and cash equivalents
Investment securities available for sale, at fair value
Mortgage loans held for sale, at fair value
Loans
Allowance for loan losses
Loans, net
Cash surrender value of bank-owned life insurance
Premises and equipment, net
Goodwill
Other intangible assets
Other assets
Total assets

## LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:
Deposits:
Non-interest-bearing deposits
Interest-bearing deposits
Total deposits
Federal funds purchased and securities sold under repurchase agreements
Other short-term borrowings
Long-term debt
Other liabilities
Total liabilities

Shareholders' equity:
Preferred Stock - no par value; authorized 100,000,000 shares; 22,000,000 issued and outstanding at December 31, 2019 and September 30, 2019, and $8,000,000$ issued and outstanding at December 31, 2018

Common stock - \$1.00 par value. Authorized 342,857,143 shares; 166,800,623 issued at December 31, 2019, 166,201,048 issued at September 30, 2019, and
143,300,449 issued at December 31, 2018; 147,157,596 outstanding at
December 31, 2019, 147,594,000 outstanding at September 30, 2019, and
$115,865,510$ outstanding at December 31, 2018
Additional paid-in capital
Treasury stock, at cost - 19,643,027 shares at December 31, 2019, 18,607,048 shares at September 30, 2019, and 27,434,939 shares at December 31, 2018
Accumulated other comprehensive income (loss), net
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

December 31, 2019 September 30, 2019 December 31, 2018

| \$ | 535,846 | \$ | 611,496 | \$ | 468,426 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 553,390 |  | 480,913 |  | 641,476 |
|  | 20,635 |  | 20,086 |  | 19,841 |
|  | 77,047 |  | 69,975 |  | 13,821 |
|  | 1,186,918 |  | 1,182,470 |  | 1,143,564 |
|  | 6,778,670 |  | 6,892,162 |  | 3,991,632 |
|  | 115,173 |  | 129,415 |  | 37,129 |
|  | 37,162,450 |  | 36,417,826 |  | 25,946,573 |
|  | $(281,402)$ |  | $(265,013)$ |  | $(250,555)$ |
|  | 36,881,048 |  | 36,152,813 |  | 25,696,018 |
|  | 775,665 |  | 771,458 |  | 554,134 |
|  | 493,940 |  | 487,053 |  | 434,307 |
|  | 497,267 |  | 487,865 |  | 57,315 |
|  | 55,671 |  | 58,572 |  | 9,875 |
|  | 1,418,930 |  | 1,499,374 |  | 745,218 |
| \$ | 48,203,282 | \$ | 47,661,182 | \$ | 32,669,192 |


| \$ | 9,439,485 | \$ | 9,586,148 | \$ | 7,650,967 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 28,966,019 |  | 27,846,922 |  | 19,069,355 |
|  | 38,405,504 |  | 37,433,070 |  | 26,720,322 |
|  | 165,690 |  | 197,419 |  | 237,692 |
|  | 1,753,560 |  | 2,233,593 |  | 650,000 |
|  | 2,153,897 |  | 2,153,600 |  | 1,657,157 |
|  | 782,941 |  | 774,662 |  | 270,419 |
|  | 43,261,592 |  | 42,792,344 |  | 29,535,590 |



## Synovus

## AVERAGE BALANCES AND YIELDS/RATES ${ }^{(1)}$

| (Unaudited) <br> (Dollars in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  |  |  | 2018 |
|  | Fourth Quarter |  | Third Quarter | Second Quarter | First Quarter | Fourth Quarter |
| Interest Earning Assets |  |  |  |  |  |  |
| Investment securities ${ }^{(2)(4)}$ | \$ | 6,696,768 | 6,831,036 | 6,955,386 | 6,536,199 | 4,073,685 |
| Yield |  | 3.12\% | 3.14 | 3.03 | 3.06 | 2.45 |
| Trading account assets ${ }^{(5)}$ | \$ | 7,986 | 5,519 | 4,853 | 2,049 | 7,493 |
| Yield |  | 2.69\% | 4.01 | 1.83 | 1.30 | 1.90 |
| Commercial loans ${ }^{(3)(4)}$ | \$ | 26,698,202 | 26,568,194 | 26,353,973 | 26,140,672 | 19,150,252 |
| Yield |  | 4.82\% | 5.09 | 5.13 | 5.16 | 5.13 |
| Consumer loans ${ }^{(3)}$ | \$ | 9,809,832 | 9,633,603 | 9,423,427 | 9,180,679 | 6,476,026 |
| Yield |  | 5.07\% | 5.08 | 5.17 | 5.10 | 4.85 |
| Allowance for loan losses | \$ | $(269,052)$ | $(258,024)$ | $(259,284)$ | $(252,815)$ | $(251,098)$ |
| Loans, net ${ }^{(3)}$ | \$ | 36,238,982 | 35,943,773 | 35,518,116 | 35,068,536 | 25,375,180 |
| Yield |  | 4.93\% | 5.13 | 5.17 | 5.17 | 5.11 |
| Mortgage loans held for sale | \$ | 117,909 | 99,556 | 70,497 | 34,913 | 36,477 |
| Yield |  | 3.77\% | 3.93 | 4.27 | 4.48 | 4.79 |
| Federal funds sold, due from Federal Reserve |  |  |  |  |  |  |
| Bank, and other short-term investments | \$ | 514,635 | 513,160 | 511,488 | 679,477 | 641,832 |
| Yield |  | 1.71\% | 2.08 | 2.37 | 2.45 | 2.20 |
| Federal Home Loan Bank and Federal Reserve Bank Stock ${ }^{(5)}$ | \$ | 278,586 | 254,994 | 234,949 | 211,408 | 162,369 |
| Yield |  | 2.85\% | 3.85 | 3.29 | 4.82 | 4.31 |
| Total interest earning assets | \$ | 43,854,866 | 43,648,038 | 43,295,289 | 42,532,582 | 30,297,036 |
| Yield |  | 4.60\% | 4.78 | 4.79 | 4.80 | 4.69 |
| Interest-Bearing Liabilities |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 6,381,282 | 6,138,810 | 6,335,953 | 6,393,304 | 4,692,804 |
| Rate |  | 0.60\% | 0.69 | 0.71 | 0.68 | 0.41 |
| Money Market accounts | \$ | 10,526,296 | 10,138,783 | 10,024,836 | 10,244,556 | 8,050,732 |
| Rate |  | 1.13\% | 1.26 | 1.23 | 1.18 | 0.89 |
| Savings deposits | \$ | 915,640 | 900,366 | 904,183 | 901,059 | 815,588 |
| Rate |  | 0.05\% | 0.05 | 0.05 | 0.06 | 0.04 |
| Time deposits under \$100,000 | \$ | 1,873,350 | 2,100,492 | 2,245,878 | 2,238,568 | 1,242,811 |
| Rate |  | 1.27\% | 1.39 | 1.39 | 1.24 | 1.16 |
| Time deposits over \$100,000 | \$ | 5,198,266 | 5,957,691 | 6,331,665 | 6,211,067 | 2,478,649 |
| Rate |  | 1.51\% | 1.69 | 1.70 | 1.60 | 1.67 |
| Non-maturing brokered deposits | \$ | 1,156,131 | 993,078 | 766,718 | 937,629 | 349,480 |
| Rate |  | 1.84\% | 2.47 | 2.46 | 2.60 | 2.46 |
| Brokered time deposits | \$ | 2,121,069 | 2,119,149 | 1,985,589 | 1,845,819 | 1,275,276 |
| Rate |  | 2.16\% | 2.27 | 2.28 | 2.13 | 2.03 |
| Total interest-bearing deposits | \$ | 28,172,034 | 28,348,369 | 28,594,822 | 28,772,002 | 18,905,340 |
| Rate |  | 1.16\% | 1.32 | 1.30 | 1.24 | 0.96 |
| Federal funds purchased and securities sold under repurchase agreements | \$ | 192,731 | 221,045 | 300,168 | 233,076 | 194,370 |
| Rate |  | 0.24\% | 0.22 | 0.20 | 0.22 | 0.18 |
| Other short-term borrowings | \$ | 1,565,507 | 1,307,370 | 1,090,581 | 517,456 | 112,228 |
| Rate |  | 1.87\% | 2.31 | 2.59 | 2.58 | 2.51 |
| Long-term debt | \$ | 2,153,983 | 2,286,221 | 2,114,819 | 1,983,910 | 1,657,022 |
| Rate |  | 3.07\% | 3.32 | 3.53 | 3.33 | 3.06 |
| Total interest-bearing liabilities | \$ | 32,084,255 | 32,163,005 | 32,100,390 | 31,506,444 | 20,868,960 |
| Rate |  | 1.30\% | 1.47 | 1.48 | 1.38 | 1.12 |
| Non-interest-bearing demand deposits | \$ | 9,706,784 | 9,365,776 | 9,304,839 | 9,054,949 | 8,014,761 |
| Cost of funds |  | 1.02\% | 1.16 | 1.15 | 1.07 | 0.81 |
| Net interest margin |  | 3.65\% | 3.69 | 3.69 | 3.78 | 3.92 |
| Taxable equivalent adjustment | \$ | 769 | 819 | 811 | 630 | 181 |
| ${ }^{(1)}$ Yields and rates are annualized. |  |  |  |  |  |  |
| ${ }^{(2)}$ Excludes net unrealized gains and losses. |  |  |  |  |  |  |
| ${ }^{(3)}$ Average loans are shown net of unearned income. Non-performing loans are included. |  |  |  |  |  |  |
| ${ }^{(4)}$ Reflects taxable-equivalent adjustments, using the statutory federal income tax rate of $21 \%$, in adjusting interest on tax-exempt loans and investment securities to a taxable equivalent basis. |  |  |  |  |  |  |
| ${ }^{(5)}$ Included as a component of other assets on the consolid | al | ance sheet. |  |  |  |  |

Synovus
LOANS OUTSTANDING BY TYPE
(Unaudited)

| (Dollars in thousands)Loan Type |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans |  | Total OriginatedLoans |  | Total Acquired Loans |  | Total Loans ${ }^{(1)}$ |  | Linked Quarter | Total Loans |  | Year/Year |
|  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | September 30, 2019 |  | \% Change ${ }^{(2)}$ |  | $\begin{aligned} & \text { ember 31, } \\ & 2018 \end{aligned}$ | \% Change |
| Commercial, Financial, and Agricultural | \$ | 10,252,859 | \$ | 8,587,087 | \$ | 1,665,772 | \$ | 9,846,830 | 16.4 \% | \$ | 7,449,698 | 37.6 \% |
| Owner-Occupied |  | 6,529,811 |  | 5,610,592 |  | 919,219 |  | 6,571,486 | (2.5) |  | 5,331,508 | 22.5 |
| Total Commercial \& Industrial |  | 16,782,670 |  | 14,197,679 |  | 2,584,991 |  | 16,418,316 | 8.8 |  | 12,781,206 | 31.3 |
| Multi-Family |  | 2,023,769 |  | 1,581,791 |  | 441,978 |  | 2,098,365 | (14.1) |  | 1,208,033 | 67.5 |
| Hotels |  | 1,284,291 |  | 784,594 |  | 499,697 |  | 1,267,790 | 5.2 |  | 704,319 | 82.3 |
| Office Buildings |  | 2,255,308 |  | 1,578,445 |  | 676,863 |  | 2,161,258 | 17.3 |  | 1,451,048 | 55.4 |
| Shopping Centers |  | 1,762,598 |  | 1,017,140 |  | 745,458 |  | 1,693,985 | 16.1 |  | 808,540 | 118.0 |
| Warehouses |  | 713,602 |  | 610,929 |  | 102,673 |  | 683,662 | 17.4 |  | 627,353 | 13.7 |
| Other Investment Property |  | 1,003,111 |  | 923,004 |  | 80,107 |  | 977,253 | 10.5 |  | 761,658 | 31.7 |
| Total Investment Properties |  | 9,042,679 |  | 6,495,903 |  | 2,546,776 |  | 8,882,313 | 7.2 |  | 5,560,951 | 62.6 |
| 1-4 Family Construction |  | 284,594 |  | 173,570 |  | 111,024 |  | 288,897 | (5.9) |  | 174,259 | 63.3 |
| 1-4 Family Investment Mortgage |  | 495,421 |  | 453,612 |  | 41,809 |  | 516,859 | (16.5) |  | 505,611 | (2.0) |
| Total 1-4 Family Properties |  | 780,015 |  | 627,182 |  | 152,833 |  | 805,756 | (12.7) |  | 679,870 | 14.7 |
| Commercial Development |  | 109,862 |  | 62,965 |  | 46,897 |  | 124,213 | (45.8) |  | 60,675 | 81.1 |
| Residential Development |  | 269,377 |  | 182,234 |  | 87,143 |  | 224,662 | 79.0 |  | 93,166 | 189.1 |
| Land Acquisition |  | 278,551 |  | 216,492 |  | 62,059 |  | 276,045 | 3.6 |  | 169,829 | 64.0 |
| Land and Development |  | 657,790 |  | 461,691 |  | 196,099 |  | 624,920 | 20.9 |  | 323,670 | 103.2 |
| Total Commercial Real Estate |  | 10,480,484 |  | 7,584,776 |  | 2,895,708 |  | 10,312,989 | 6.4 |  | 6,564,491 | 59.7 |
| Consumer Mortgages |  | 5,546,368 |  | 3,629,633 |  | 1,916,735 |  | 5,470,730 | 5.5 |  | 2,934,235 | 89.0 |
| Home Equity Lines |  | 1,713,157 |  | 1,655,096 |  | 58,061 |  | 1,675,092 | 9.0 |  | 1,515,796 | 13.0 |
| Credit Cards |  | 268,841 |  | 268,841 |  | - |  | 267,874 | 1.4 |  | 258,245 | 4.1 |
| Other Consumer Loans |  | 2,396,294 |  | 2,387,749 |  | 8,545 |  | 2,295,486 | 17.4 |  | 1,916,743 | 25.0 |
| Total Consumer |  | 9,924,660 |  | 7,941,319 |  | 1,983,341 |  | 9,709,182 | 8.8 |  | 6,625,019 | 49.8 |
| Unearned Income |  | $(25,364)$ |  | $(25,364)$ |  | - |  | $(22,661)$ | 47.3 |  | $(24,143)$ | 5.1 |
| Total | \$ | 37.162.450 | \$ | 29.698.410 | \$ | 7.464.040 | \$ | 36.417.826 | 8.1 \% | \$ | 25.946.573 | 43.2\% |

${ }^{(1)}$ On $1 / 1 / 19 \$ 9.29$ B of loans (at fair value) were acquired from FCB. The amounts presented in these columns are net of paydowns and payoffs since acquisition date.
${ }^{(2)}$ Percentage change is annualized.
NON-PERFORMING LOANS COMPOSITION ${ }^{(1)}$
(Unaudited)

| Loan Type | TotalNon-performingLoansDecember 31,2019 |  | Total Originated Non-performing Loans <br> December 31, 2019 |  | Total Acquired Non-performing LoansDecember 31,$2019$ |  | Total Non-performing Loans ${ }^{(3)}$ <br> September 30, 2019 |  | Linked Quarter <br> \% Change | TotalNon-performingLoansDecember 31,2018 |  | Year/Year <br> \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial, Financial, and Agricultural | \$ | 56,186 | \$ | 54,483 | \$ | 1,703 | \$ | 73,672 | (23.7)\% | \$ | 69,295 | (18.9)\% |
| Owner-Occupied |  | 9,780 |  | 9,780 |  | - |  | 9,222 | 6.1 |  | 8,971 | 9.0 |
| Total Commercial \& Industrial |  | 65,966 |  | 64,263 |  | 1,703 |  | 82,894 | (20.4) |  | 78,266 | (15.7) |
| Multi-Family |  | 385 |  | - |  | 385 |  | - | nm |  | 237 | 62.4 |
| Office Buildings |  | 600 |  | 542 |  | 58 |  | 290 | 106.9 |  | 165 | 263.6 |
| Shopping Centers |  | 718 |  | 718 |  | - |  | 140 | 412.9 |  | 89 | 706.7 |
| Other Investment Property |  | 321 |  | 321 |  | - |  | - | nm |  | 1,890 | (83.0) |
| Total Investment Properties |  | 2,024 |  | 1,581 |  | 443 |  | 430 | 370.7 |  | 2,381 | (15.0) |
| 1-4 Family Construction |  | 698 |  | 698 |  | - |  | 698 | - |  | - | nm |
| 1-4 Family Investment Mortgage |  | 1,555 |  | 1,555 |  | - |  | 1,520 | 2.3 |  | 2,381 | (34.7) |
| Total 1-4 Family Properties |  | 2,253 |  | 2,253 |  | - |  | 2,218 | 1.6 |  | 2,381 | (5.4) |
| Commercial Development |  | 87 |  | 87 |  | - |  | 87 | - |  | 93 | (6.5) |
| Residential Development |  | 395 |  | 395 |  | - |  | 1,526 | (74.1) |  | 1,444 | (72.6) |
| Land Acquisition |  | 628 |  | 628 |  | - |  | 1,419 | (55.7) |  | 1,416 | (55.6) |
| Land and Development |  | 1,110 |  | 1,110 |  | - |  | 3,032 | (63.4) |  | 2,953 | (62.4) |
| Total Commercial Real Estate |  | 5,387 |  | 4,944 |  | 443 |  | 5,680 | (5.2) |  | 7,715 | (30.2) |
| Consumer Mortgages |  | 12,545 |  | 11,808 |  | 737 |  | 10,015 | 25.3 |  | 4,949 | 153.5 |
| Home Equity Lines |  | 12,034 |  | 12,034 |  | - |  | 12,590 | (4.4) |  | 12,114 | (0.7) |
| Other Consumer Loans |  | 5,704 |  | 5,704 |  | - |  | 4,736 | 20.4 |  | 3,689 | 54.6 |
| Total Consumer |  | 30,283 |  | 29,546 |  | 737 |  | 27,341 | 10.8 |  | 20,752 | 45.9 |
| Total | \$ | 101,636 | \$ | 98,753 | \$ | 2,883 | \$ | 115,915 | (12.3)\% | \$ | 106,733 | (4.8)\% |

(1) For purposes of this table, 2019 non-performing loans exclude acquired loans accounted for under ASC 310-30 that are currently accruing income.
(2) Represents loans acquired from FCB and designated as non-accrual, net of payments and dispositions since acquisition date
(3) September 30, 2019 total non-performing loans included $\$ 8.8$ million of acquired non-performing loans, net of payments and dispositions since acquisition date.

## Synovus

## CREDIT QUALITY DATA

## (Unaudited)

| (Dollars in thousands) | 2019 |  |  |  |  | 2018 <br> Fourth <br> Quarter | Fourth <br> Quarter <br> '19 vs '18 <br> \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter |  | Third Quarter | Second <br> Quarter | First Quarter |  |  |
| Non-performing Loans ${ }^{(1)}$ | \$ | 101,636 | 115,915 | 124,083 | 143,976 | 106,733 | (4.8)\% |
| Other Real Estate and Other Assets |  | 35,810 | 35,400 | 15,479 | 11,341 | 7,726 | 363.5 \% |
| Non-performing Assets ${ }^{(1)}$ |  | 137,446 | 151,315 | 139,562 | 155,317 | 114,459 | 20.1 |
| Allowance for Loan Losses |  | 281,402 | 265,013 | 257,376 | 257,036 | 250,555 | 12.3 |
| Net Charge-Offs - Quarter |  | 8,821 | 19,924 | 11,778 | 17,088 | 13,044 |  |
| Net Charge-Offs - YTD |  | 57,612 | 48,791 | 28,867 | 17,088 | 50,410 |  |
| Net Charge-Offs / Average Loans - Quarter ${ }^{(2)}$ |  | 0.10\% | 0.22 | 0.13 | 0.19 | 0.20 |  |
| Net Charge-Offs / Average Loans - YTD ${ }^{(2)}$ |  | 0.16 | 0.18 | 0.16 | 0.19 | 0.20 |  |
| Non-performing Loans / Loans ${ }^{(1)}$ |  | 0.27 | 0.32 | 0.34 | 0.40 | 0.41 |  |
| Non-performing Assets / Loans, ORE and specific other assets |  | 0.37 | 0.42 | 0.39 | 0.44 | 0.44 |  |
| Allowance / Loans |  | 0.76 | 0.73 | 0.71 | 0.72 | 0.97 |  |
| Allowance / Non-performing Loans ${ }^{(1)}$ |  | 276.87 | 228.63 | 207.42 | 178.53 | 234.75 |  |
| Allowance / Non-performing Loans excluding impaired and acquired loans with no reserve ${ }^{(1)}$ |  | 361.20 | 363.63 | 282.51 | 291.62 | 297.68 |  |
| Past Due Loans over 90 days and Still Accruing ${ }^{(1)}$ | \$ | 15,943 | 15,660 | 5,851 | 4,486 | 3,798 | 319.8 |
| As a Percentage of Loans Outstanding |  | 0.04\% | 0.04 | 0.02 | 0.01 | 0.01 |  |
| Total Past Due Loans and Still Accruing ${ }^{(1)}$ | \$ | 123,793 | 88,219 | 80,792 | 88,135 | 56,927 | 117.5 |
| As a Percentage of Loans Outstanding |  | 0.33\% | 0.24 | 0.22 | 0.25 | 0.22 |  |
| Accruing Troubled Debt Restructurings (TDRs) | \$ | 133,145 | 130,019 | 126,369 | 112,205 | 115,588 | 15.2 |

${ }^{(1)}$ For purposes of this table, 2019 non-performing loans exclude acquired loans accounted for under ASC 310-30 that are currently accruing income.
${ }^{(2)}$ Ratio is annualized.

## SELECTED CAPITAL INFORMATION ${ }^{(1)}$

## (Unaudited)

(Dollars in thousands)

## Tier 1 Capital

Total Risk-Based Capital
Common Equity Tier 1 Capital Ratio
Common Equity Tier 1 Ratio (fully phased-in) ${ }^{(5)}$

| $\begin{gathered} \hline \text { December 31, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30, \\ 2019 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| \$ | 4,280,593 | 4,196.628 | 3,090,416 |
|  | 5,123,371 | 5,023.138 | 3,601,376 |
|  | 8.95\% | 8.96 | 9.95 |
|  | 8.94 | 8.94 | 9.92 |
|  | 10.24 | 10.27 | 10.61 |
|  | 12.25 | 12.30 | 12.37 |
|  | 9.16 | 9.02 | 9.60 |
|  | 9.14 | 9.09 | 8.99 |
|  | 8.08 | 8.04 | 8.81 |
| \$ | 29.93 | 29.35 | 25.36 |
|  | 26.17 | 25.65 | 24.78 |

Tier 1 Capital Ratio
Total Risk-Based Capital Ratio
${ }^{(1)}$ Current quarter regulatory capital information is preliminary.
${ }^{(2)}$ Common equity consists of Total Shareholders' Equity less Preferred Stock.
${ }^{(3)}$ Excludes the carrying value of goodwill and other intangible assets from common equity and total assets.
${ }^{(4)}$ Book Value Per Common Share consists of Total Shareholders' Equity less Preferred Stock divided by total common shares outstanding.
${ }^{(5)}$ See "Non-GAAP Financial Measures" of this report for applicable reconciliation.


[^0]:    nm - not meaningful
    bps - basis points

