# INCOME STATEMENT DATA

(Unaudited)

bns - basis points

(Dollars in thousands, except per share data)

## Years Ended December 31,

(Donars in thousands, except per share data)	December 51,						
	2021	2020	% Change				
Interest income Interest expense	\$ 1.653.343 \$ 120.396	1.804.495 291.747	(8) % (59)				
Net interest income (Reversal of) provision for credit losses	1.532.947 (106.251)	1.512.748 355,022	1 nm				
Net interest income after provision for credit losses	1.639.198	1.157.726	42				
Non-interest revenue:							
Service charges on denosit accounts	86.310	73.132	18				
Fiduciary and asset management fees	77.147	63.251	2.2.				
Card fees	51,399	42,702	20				
Brokerage revenue	56.439	44.781	26				
Mortgage hanking income	54.371	91.413	(41)				
Capital markets income	26.118	27.336	(4)				
Income from bank-owned life insurance	38.019	31.297	2.1				
Investment securities (losses) gains, net	(799)	78.931	nm 14				
Other non-interest revenue	61.062	53.670					
Total non-interest revenue	450.066	506.513	(11)				
Non-interest expense:							
Salaries and other personnel expense	649.426	618.214	5				
Net occupancy: equipment, and software expense	169.222	169.658	_				
Third-narty processing and other services	86.688	87.992	(1)				
Professional fees	32.785	56.899	(42)				
FDIC insurance and other regulatory fees	22.355	25.210	(11)				
Other onerating expenses	139.428	221.601	(37)				
Total non-interest expense	1.099.904	1.179.574	(7)				
Income before income taxes	989.360	484.665	104				
Income tax expense	228.893	110 970	106				
Net income	760 467	373 695	103				
Less: Preferred stock dividends	33.163	33.163					
Net income available to common shareholders	<u>\$ 727.304</u> <u>\$</u>	340 532	114 %				
Net income ner common share, basic	4.95	2.31	114 %				
Net income ner common share, diluted	4.90	2.30	113				
Cash dividends declared per common share	1.32	1.32	_				
Return on average assets	1.37 %	0.72.%	65 hns				
Return on average common equity	15.56	7.51	805				
Weighted average common shares outstanding, basic	147.041	147.415	— %				
Weighted average common shares outstanding, diluted	148.495	148.210	_				
nm - not meaningful							

# INCOME STATEMENT DATA

(Unaudited)

(Dollars in thousands, except per share data)		202	2020	Fourth Quarter		
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	21 vs '20 % Change
Interest income Interest expense	\$ 418.279 25.966	412.504 27.587	412.743 30.883	409.817 35.960	433.479 47.547	(4) % (45)
Net interest income	392.313	384.917	381.860	373.857	385.932	2.
(Reversal of) provision for credit losses	(55.210)	(7.868)	(24,598)	(18.575)	11.066	nm
Net interest income after provision for credit losses	447.523	392.785	406.458	392.432	374.866	19
Non-interest revenue:						
Service charges on denosit accounts	22.221	22.641	21.414	20.033	19.063	17
Fiduciary and asset management fees	20.602	19.786	18.805	17.954	17.242	19
Card fees	12,861	13.238	13,304	11,996	11,743	10
Brokerage revenue	14.795	14.745	13.926	12.974	11.794	25
Mortgage hanking income	7.059	11.155	13.842	22.315	24.426	(71)
Canital markets income	7.188 15.168	8.089 6.820	3.335 7.188	7,505 8,843	4.352 9.725	65 56
Income from bank-owned life insurance Investment securities gains (losses), net	230	962	7.188	(1.990)	2.337	nm
Other non-interest revenue	16.944	17 519	15 273	11.326	14 079	20
Total non-interest revenue	117.068	114.955	107.087	110.956	114.761	2
Non-interest expense: Salaries and other personnel expense. Net occupancy equipment, and software expense. Third-party processing and other services. Professional fees FDIC insurance and other regulatory fees. Other operating expenses.	167.018 42.780 22.791 9.014 6.016 47.588	160.364 43.483 19.446 6.739 5.212 31.788	160.567 41.825 24.419 7.947 5.547 30.226	161 477 41 134 20.032 9.084 5.579 29.828	153 946 44 183 20.799 17.541 6 288 59 741	8 (3) 10 (49) (4) (20)
Total non-interest expense	295.207	267 032	270 531	267 134	302 498	(2)
Income hefore income taxes Income tax exnense	269.384 68.983	240.708 53.935	243.014 56.814	236.254 49.161	187.129 36.720	44 88
Net income	200.401	186.773	186.200	187.093	150.409	33
Less: Preferred stock dividends	8,291	8,291	8,291	8,291	8,291	
Net income available to common shareholders	\$ 192,110	178.482	177.909	178.802	142.118	35
Net income per common share, basic	\$ 1.32	1.22	1.20	1.20	0.96	37 %
Net income ner common share, diluted	1.31	1.21	1.19	1.19	0.96	37
Cash dividends declared ner common share	0.33	0.33	0.33	0.33	0.33	_
Return on average assets *	1.40 %	1.34	1.36	1.40	1.11	29 bps
Return on average common equity *	16.11	14.96	15.40	15.77	12.31	380
Weighted average common shares outstanding, basic	145,316	146,308	148,113	148,467	147,744	(2) %
Weighted average common shares outstanding, diluted	146,793	147,701	149,747	149,780	148,725	(1)

nm - not meaningful hns - hasis noints

st - ratios are annualized

BALANCE SHEET DATA	Decer	mber 31, 2021	September 30, 2021	December 31, 2020
(Unaudited)				
(In thousands, except share data)				
ASSETS				
Cash and due from banks	\$	432,925	\$ 483,035	\$ 531,579
Interest-bearing funds with Federal Reserve Bank		2,479,006	2,103,497	3,586,565
Interest earning deposits with banks		25,535	23,261	20,944
Federal funds sold and securities purchased under resale agreements		72,387	77,627	113,829
Cash and cash equivalents		3,009,853	2,687,420	4,252,917
Investment securities available for sale, at fair value		10,918,329	10,481,071	7,962,438
Loans held for sale (\$108,198, \$152,258, and \$216,647 measured at fair value, respectively)		750,642	550,948	760,123
Loans, net of deferred fees and costs		39,311,958	38,341,030	38,252,984
Allowance for loan losses		(427,597)	(492,243)	(605,736)
Loans, net		38,884,361	37,848,787	37,647,248
Cash surrender value of bank-owned life insurance		1,068,616	1,065,256	1,049,373
Premises, equipment, and software, net		407,241	423,933	463,959
Goodwill		452,390	452,390	452,390
Other intangible assets, net		35,596	37,975	45,112
Other assets		1,790,198	1,961,349	1,760,599
Total assets	\$	57,317,226	\$ 55,509,129	\$ 54,394,159
LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits:				
Non-interest-bearing deposits	\$	16,392,653	\$ 15,787,882	\$ 13,477,854
Interest-bearing deposits		33,034,623	31,900,537	33,213,717
Total deposits		49,427,276	47,688,419	46,691,571
Federal funds purchased and securities sold under repurchase agreements		264,133	262,548	227,922
Other short-term borrowings		197	_	7,717
Long-term debt		1,204,229	1,203,761	1,202,494
Other liabilities		1,124,591	1,101,599	1,103,121
Total liabilities		52,020,426	50,256,327	49,232,825
Shareholders' equity:				
Preferred stock – no par value. Authorized 100,000,000 shares; issued 22,000,000		537,145	537,145	537,145
Common stock – \$1.00 par value. Authorized 342,857,143 shares; issued 169,383,758, 169,170,589, and 168,132,522 outstanding 145,010,086, 145,483,994, and 148,039,495		169,384	169,171	168,133
Additional paid-in capital		3,892,464	3,883,289	3,851,208
$Treasury\ stock, at\ cost-24,373,672,23,686,595, and\ 20,093,027\ shares$		(931,497)	(898,707)	(731,806)
Accumulated other comprehensive (loss) income, net		(82,321)	(5,462)	158,635
Retained earnings		1,711,625	1,567,366	1,178,019
Total shareholders' equity		5,296,800	5,252,802	5,161,334
Total liabilities and shareholders' equity	\$	57,317,226	\$ 55,509,129	\$ 54,394,159

## AVERAGE BALANCES, INTEREST, AND YIELDS/RATES

#### (Unaudited)

		2021		2020						
(dollars in thousands)	Av	erage Balance		Interest	Yield/ Rate	Avei	rage Balance		Interest	Yield/ Rate
Assets									,	
Interest earning assets:										
Taxable loans, net (1)(2)	\$	37,644,066	\$	1,470,587	3.91 %	\$	38,597,852	\$	1,587,606	4.11%
Tax-exempt loans, net(1)(2)(3)		506,779		15,165	2.99		497,467		16,274	3.27
Less: Allowance for loan losses		(537,324)		_	_		(513,743)		_	_
Loans, net		37,613,521		1,485,752	3.95		38,581,576		1,603,880	4.16
Investment securities available for sale		9,603,343		140,077	1.46		7,006,894		178,582	2.55
Trading account as sets		5,613		87	1.55		6,593		121	1.84
Other earning assets <sup>(4)</sup>		3,002,110		3,912	0.13		1,588,150		3,185	0.20
FHLB and Federal Reserve Bank stock		159,176		2,891	1.82		223,606		7,073	3.16
Mortgage loans held for sale		203,840		5,935	2.91		215,788		6,412	2.97
Other loans held for sale		580,162		17,874	3.04		265,764		8,666	3.21
Total interest earning assets		51,167,765	\$	1,656,528	3.24 %		47,888,371	\$	1,807,919	3.78%
Cash and due from banks		561,170					531,963			
Premises and equipment		445,333					481,371			
Other real estate		1,522					9,740			
Cash surrender value of bank-owned life insurance		1,058,966					1,003,560			
Other as sets <sup>(5)</sup>		2,133,725					2,223,033			
Total assets	\$	55,368,481				\$	52,138,038			
Liabilities and Shareholders' Equity Interest-bearing liabilities:										
Interest-bearing demand deposits	\$	8,701,078	\$	9,844	0.11%	\$	7,510,429	\$	19,034	0.25 %
Money market accounts		17,496,230		31,391	0.18		14,690,298		72,312	0.49
Savings deposits		1,335,269		229	0.02		1,056,777		247	0.02
Time deposits		4,770,002		33,455	0.70		7,853,325		126,184	1.61
Federal funds purchased and securities sold under repurchase agreements		210,949		128	0.06		192,967		274	0.14
Other short-term borrowings		_		_	_		492,697		7,643	1.53
Long-term debt		1,203,282		45,349	3.77		2,322,717		66,053	2.83
Total interest-bearing liabilities		33,716,810	\$	120,396	0.35 %		34,119,210	\$	291,747	0.84%
Non-interest-bearing demand deposits		15,304,120					11,925,114			
Other liabilities		1,135,573					1,021,633			
Shareholders' equity		5,211,978					5,072,081			
Total liabilities and shareholders' equity	\$	55,368,481				\$	52,138,038			
Net interest income, taxable equivalent net			\$	1,536,132	3.01 %			\$	1,516,172	3.18%
interest maroin <sup>(6)</sup> Less: taxable-equivalent adjustment			Ψ	3,185	2.01 /0			Ψ	3,424	3.13 /0
Net interest income			\$	1,532,947				\$	1,512,748	
ivet interest income			φ	1,004,777				Ψ	1,512,740	

<sup>&</sup>lt;sup>1.</sup> Average loans are shown net of deferred fees and costs. NPLs are included.

 $<sup>^2</sup>$  Interest income includes net loan fees as follows: 2021 — \$115.5 million and 2020 — \$76.1 million .

<sup>3-</sup>Reflects taxable-equivalent adjustments, using the statutory federal tax rate of 21%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

<sup>&</sup>lt;sup>4</sup> Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements.

<sup>5.</sup> Includes average net unrealized gains/(losses) on investment securities available for sale of \$46.0 million and \$197.5 million for the years ended December 31, 2021 and 2020, respectively.

 $<sup>^{6}</sup>$ . The net interest margin is calculated by dividing net interest income-TE by average total interest earning assets.

## AVERAGE BALANCES, INTEREST, AND YIELDS/RATES

#### (Unaudited)

	Fourth Quarter 2021		Third Quarter 2021			Fourth Quarter 2020			
(dollars in thousands)	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
Assets								'	
Interest earning assets:									
Taxable loans, net (1)(2)	\$37,820,821	\$ 366,141	3.86 %	\$37,055,648	\$ 366,554	3.84%	\$38,379,396	\$ 383,766	4.04 %
Tax-exempt loans, net (1)(2)(3)	544,776	4,208	3.06	478,485	3,505	2.91	505,155	3,908	3.08
Less: Allowance for loan losses	(474,972)	_	_	(514,828)	_	_	(595,547)	_	_
Loans, net	37,890,625	370,349	3.88	37,019,305	370,059	3.97	38,289,004	387,674	4.03
Investment securities available for sale	10,884,571	41,447	1.52	9,876,651	35,876	1.45	7,493,822	38,792	2.07
Trading account as sets	11,280	42	1.50	5,192	15	1.15	8,496	22	1.03
Other earning assets <sup>(4)</sup>	3,186,271	1,208	0.15	3,271,501	1,247	0.15	2,716,645	708	0.10
FHLB and Federal Reserve Bank stock	159,933	919	2.30	159,741	503	1.26	162,537	1,073	2.64
Mortgage loans held for sale	130,786	1,009	3.09	196,032	1,410	2.88	309,278	2,121	2.74
Other loans held for sale	518,992	4,189	3.16	527,736	4,130	3.06	544,301	3,910	2.81
Total interest earning assets	52,782,458	\$ 419,163	3.16 %	51,056,158	\$ 413,240	3.22%	49,524,083	\$ 434,300	3.49 %
Cash and due from banks	541,788			611,783			529,447		
Premises and equipment	421,577			447,046			468,208		
Other real estate	1,351			1,513			3,878		
Cash surrender value of bank-owned life insurance	1,067,004			1,061,478			1,046,216		
Other as sets <sup>(5)</sup>	2,097,751			2,148,282			2,262,077		
Total assets	\$56,911,929			\$55,326,260			\$53,833,909		
Liabilities and Shareholders' Equity Interest-bearing liabilities:									
Interest-bearing demand deposits	\$ 9,165,054	\$ 2,238	0.10 %	\$ 8,463,325	\$ 2,192	0.10%	\$ 8,531,415	\$ 3,473	0.16%
Money market accounts	17,842,425	6,523	0.15	17,460,069	7,079	0.16	16,390,253	10,513	0.26
Savings deposits	1,408,858	65	0.02	1,377,089	60	0.02	1,147,667	43	0.01
Time deposits	4,155,681	5,618	0.54	4,420,805	6,756	0.61	6,338,533	18,078	1.13
Federal funds purchased and securities sold under repurchase agreements	227,664	24	0.04	202,525	35	0.07	174,316	32	0.07
Other short-term borrowings	_	_	_	_	_	_	_	_	_
Long-term debt	1,203,959	11,498	3.82	1,203,500	11,465	3.81	1,552,791	15,408	3.96
Total interest-bearing liabilities	34,003,641	\$ 25,966	0.30 %	33,127,313	\$ 27,587	0.33%	34,134,975	\$ 47,547	0.55 %
Non-interest-bearing demand deposits	16,545,203			15,755,929			13,566,112		
Other liabilities	1,095,112			1,171,119			1,001,477		
Shareholders' equity	5,267,973			5,271,899			5,131,345		
Total liabilities and shareholders' equity	\$56,911,929			\$55,326,260			\$53,833,909		
Net interest income, taxable equivalent net interest maroin <sup>(6)</sup> Less: taxable-equivalent adjustment		\$ 393,197 884	2.96 %		\$ 385,653 736	3.01%	:	\$ 386,753 821	3.12%
Net interest income		\$ 392,313			\$ 384,917		<u> </u>	\$ 385,932	

<sup>&</sup>lt;sup>1.</sup> Average loans are shown net of deferred fees and costs. NPLs are included.

<sup>&</sup>lt;sup>2</sup> Interest income includes net loan fees as follows: Fourth Quarter 2021 — \$24.7 million, Third Quarter 2021 — \$33.2 million, and Fourth Quarter 2020 — \$9.3 million.

<sup>3-</sup>Reflects taxable-equivalent adjustments, using the statutory federal tax rate of 21%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

<sup>4</sup> Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements

<sup>5-</sup>Includes average net unrealized gains/(losses) on investment securities available for sale of \$(34.2) million, \$151.5 million, and \$128.5 million for the Fourth Quarter 2021, Third Quarter 2021, and Fourth Quarter 2020, respectively.

 $<sup>^{6}</sup>$ . The net interest margin is calculated by dividing annualized net interest income-TE by average total interest earning as sets.

# SVNOVUS LOANS OUTSTANDING BY TYPE (Unaudited) (Dollars in thousands)

(Dollars in diodyddas)			Linked			
	<b>Total Loans</b>	ns Total Loans		Total Loans	Year/Year	
Loan Type	December 31, 2021	September 30, 2021	% Change	December 31, 2020	% Change	
Commercial, Financial, and Agricultural	\$ 12,052,475	\$ 11,771,037	2 %	\$ 12,410,152	(3)%	
Owner-Occupied	7,508,686	7,163,751	5	7,110,016	6	
Total Commercial & Industrial	19,561,161	18,934,788	3	19,520,168	_	
Multi-Family	2,129,424	2,197,139	(3)	2,190,534	(3)	
Hotels	1,537,060	1,441,414	7	1,442,242	7	
Office Buildings	2,511,058	2,341,316	7	2,207,744	14	
Shopping Centers	1,655,465	1,570,020	5	1,644,519	1	
Warehouses	801,639	687,496	17	700,050	15	
Other Investment Property	1,234,509	1,211,078	2	918,290	34	
Total Investment Properties	9,869,155	9,448,463	4	9,103,379	8	
1-4 Family Construction	206,881	191,906	8	182,981	13	
1-4 Family Investment Mortgage	438,588	421,968	4	445,714	(2)	
Total 1-4 Family Properties	645,469	613,874	5	628,695	3	
Commercial Development	102,790	103,512	(1)	130,678	(21)	
Residential Development	171,820	186,033	(8)	245,170	(30)	
Land Acquisition	192,256	188,378	2	217,785	(12)	
Land and Development	466,866	477,923	(2)	593,633	(21)	
Total Commercial Real Estate	10,981,490	10,540,260	4	10,325,707	6	
Consumer Mortgages	5,069,039	5,108,499	(1)	5,513,491	(8)	
Home Equity Lines	1,281,989	1,308,254	(2)	1,537,726	(17)	
Credit Cards	299,556	293,026	2	281,018	7	
Other Consumer Loans	2,118,723	2,156,203	(2)	1,074,874	97	
Total Consumer	8,769,307	8,865,982	(1)	8,407,109	4	
Total	\$ 39,311,958	\$ 38,341,030	3 %	\$ 38,252,984	3 %	

#### NON-PERFORMING LOANS COMPOSITION

(Unaudited)

(Dollars in thousands)	Total Non-performing Loans	Total Non-performing Loans	Linked Quarter	Total Non-performing Loans	Year/Year
Loan Type	December 31, 2021	September 30, 2021	% Change	December 31, 2020	% Change
Commercial, Financial, and Agricultural	\$ 61,787	\$ 77,349	(20)%	\$ 77,386	(20)%
Owner-Occupied	11,196	13,134	(15)	20,019	(44)
Total Commercial & Industrial	72,983	90,483	(19)	97,405	(25)
Multi-Family	2,380	2,396	(1)	168	nm
Office Buildings	1,615	2,488	(35)	1,134	42
Shopping Centers	915	932	(2)	21.082	(96)
Warehouses	223	302	(26)	217	3
Other Investment Property	717	624	15	2,030	(65)
Total Investment Properties	5,850	6,742	(13)	24,631	(76)
1-4 Family Construction	55	522	(89)	1,236	(96)
1-4 Family Investment Mortgage	4.508	2.364	91	2.383	89
Total 1-4 Family Properties	4.563	2.886	58	3.619	26
Commercial Development	449	463	(3)	582	(23)
Residential Development	446	449	(1)	533	(16)
Land Acquisition	1,023	1,024		1,048	(2)
Land and Development	1,918	1,936	(1)	2,163	(11)
Total Commercial Real Estate	12,331	11,564	7	30,413	(59)
Consumer Mortgages	29,078	37,541	(23)	8,740	233
Home Equity Lines	9.760	8.688	12	12.145	(20)
Other Consumer Loans	6.890	7.189	(4)	2.376	190
Total Consumer	45.728	53.418	(14)	23.261	97
Total	\$ 131,042	\$ 155,465	(16)%	\$ 151,079	(13)%

# CREDIT QUALITY DATA (Unaudited)

(Dollars in thousands)		2020	Fourth Ouarter			
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	21 vs '20 % Change
Non-performing Loans (NPL) Impaired Loans Held for Sale Other Real Estate and Other Assets	\$ 131,042 — 27,137	155,465 — 16,883	161,028 — 16,806	155,169 23,590 16,849	151,079 23,590 17,394	(13)% nm 56
Non-performing Assets (NPAs)	158,179	172,348	177,834	195,608	192,063	(18)
Allowance for Loan Losses (ALL) Reserve for Unfunded Commitments	 427,597 41,885	492,243 42,971	516,708 46,890	563,214 51,528	605,736 47,785	(29) (12)
Allowance for Credit Losses (ACL)	469,482	535,214	563,598	614,742	653,521	(28)
Net Charge-Offs - Quarter Net Charge-Offs - YTD Net Charge-Offs / Average Loans - Quarter (1) Net Charge-Offs / Average Loans - YTD (1) NPLs / Loans NPAs / Loans, ORE and specific other assets ACL/Loans ALL/Loans ACL/NPLs	10,522 77,788 0.11 % 0.20 0.33 0.40 1.19 1.09	20,516 67,266 0.22 0.24 0.41 0.45 1.40 1.28	26,547 46,750 0.28 0.24 0.42 0.46 1.47 1.35 350.00	20,204 20,204 0.21 0.21 0.40 0.50 1.58 1.45 396.18	22,139 94,712 0.23 0.24 0.39 0.50 1.71 1.58 432.57	
ALL/NPLs	326.31	316.63	320.88	362.97	400.94	
Past Due Loans over 90 days and Still Accruing As a Percentage of Loans Outstanding	\$ 6,770 0.02 %	5,960 0.02	4,415 0.01	3,804 0.01	4,117 0.01	64
Total Past Due Loans and Still Accruing As a Percentage of Loans Outstanding	\$ 57,565 0.15 %	60,817 0.16	49,321 0.13	45,693 0.12	47,349 0.12	22
Accruing Troubled Debt Restructurings (TDRs)	\$ 119,804	126,055	124,528	129,776	134,972	(11)

<sup>(1)</sup> Ratio is annualized.

#### SELECTED CAPITAL INFORMATION (1)

#### (Unaudited)

(Dollars in thousands)

	December 31, 2021	September 30, 2021	December 31, 2020
Tier 1 Capital	\$ 4,925,762	4,813,910	4,572,010
Total Risk-Based Capital	5,827,195	5,765,528	5,604,230
Common Equity Tier 1 Capital Ratio	9.49 %	9.58	9.66
Tier 1 Capital Ratio	10.65	10.79	10.95
Total Risk-Based Capital Ratio	12.60	12.92	13.42
Tier 1 Leverage Ratio	8.72	8.78	8.50
Common Equity as a Percentage of Total Assets (2)	8.30	8.50	8.51
Tangible Common Equity Ratio (3)	7.52	7.68	7.66
Book Value Per Common Share (4)	\$ 32.82	32.41	31.24
Tangible Book Value Per Common Share (3)	29.46	29.04	27.88

<sup>(1)</sup> Current quarter regulatory capital information is preliminary.

<sup>(2)</sup> Common equity consists of Total Shareholders' Equity less Preferred Stock.

<sup>(3)</sup> Excludes the carrying value of goodwill and other intangible assets from common equity and total assets.

<sup>(4)</sup> Book Value Per Common Share consists of Total Shareholders' Equity less Preferred Stock divided by total common shares outstanding.