## Reconciliation of Non-GAAP Financial Measures

## (dollars in thousands)

## Adjusted non-interest revenue

Total non-interest revenue
Investment securities (gains) losses, net
Recovery of NPA
Fair value adjustment on non-qualified deferred compensation
Adjusted non-interest revenue

## Adjusted non-interest expense

Total non-interest expense
Loss on other loans held for sale
Loss on early extinguishment of debt
Restructuring (charges) reversals
Valuation adjustment to Visa derivative
Fair value adjustment on non-qualified deferred compensation
Adjusted non-interest expense

## Reconciliation of Non-GAAP Financial Measures, continued (dollars in thousands)

## Adjusted revenue and tangible efficiency ratio

Adjusted non-interest expense
Amortization of intangibles
Adjusted tangible non-interest expense
Net interest income
Tax equivalent adjustment
Total non-interest revenue
Total TE revenue
Recovery of NPA
Investment securities losses (gains), net
Fair value adjustment on non-qualified deferred compensation
Adjusted revenue
Efficiency ratio-TE
Adjusted tangible efficiency ratio

## Adjusted return on average assets

Net income
Recovery of NPA
Loss on other loans held for sale
Loss on early extinguishment of debt
Restructuring charges (reversals)
Valuation adjustment to Visa derivative
Investment securities losses (gains), net
Tax effect of adjustments ${ }^{(1)}$
Adjusted net income
Net income annualized
Adjusted net income annualized

| 1 Q 23 | 4Q22 |  | 1 Q 22 |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ 133,126 | \$ | 102,439 | \$ | 105,334 |
| $(1,030)$ |  | - |  | - |
| $(13,126)$ |  | - |  | - |
| $(1,371)$ |  | $(1,557)$ |  | 1,295 |
| \$ 117,599 | \$ | 100,882 | \$ | 106,629 |



| \$ | 202,159 | \$ | 205,770 | \$ | 171,037 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(13,126)$ |  | - |  | - |
|  | 16,750 |  | - |  | - |
|  | - |  | - |  | 677 |
|  | (733) |  | $(2,372)$ |  | $(6,424)$ |
|  | - |  | 2,500 |  | - |
|  | $(1,030)$ |  | - |  | - |
|  | (453) |  | (31) |  | 1,369 |
| \$ | 203,567 | \$ | 205,867 | \$ | 166,659 |
| \$ | 819,867 | \$ | 816,370 | \$ | 693,650 |
| \$ | 825,577 | \$ | 816,755 | \$ | 675,895 |

Total average assets
Return on average assets
Adjusted return on average assets
Adjusted net income available to common shareholders and adjusted diluted earnings per share
Net income available to common shareholders
Recovery of NPA
Loss on other loans held for sale
Loss on early extinguishment of debt
Restructuring charges (reversals)
Valuation adjustment to Visa derivative
Investment securities losses (gains), net
Tax effect of adjustments ${ }^{(1)}$
Adjusted net income available to common shareholders
Weighted average common shares outstanding, diluted
Diluted earnings per share
Adjusted diluted earnings per share

## Reconciliation of Non-GAAP Financial Measures, continued

## (dollars in thousands)

## Adjusted return on average common equity, return on average tangible common equity, and adjusted return on average tangible common eauitv

Net income available to common shareholders
Recovery of NPA
Loss on other loans held for sale
Loss on early extinguishment of debt
Restructuring charges (reversals)
Valuation adjustment to Visa derivative
Investment securities losses (gains), net
Tax effect of adjustments ${ }^{(1)}$
Adjusted net income available to common shareholders
Adjusted net income available to common shareholders annualized
Amortization of intangibles, tax effected, annualized
Adjusted net income available to common shareholders excluding amortization of intangibles annualized

Net income available to common shareholders annualized
Amortization of intangibles, tax effected, annualized
Net income available to common shareholders excluding amortization of intangibles annualized
Total average shareholders' equity less preferred stock
Average goodwill
Average other intangible assets, net
Total average tangible shareholders' equity less preferred stock
Return on average common equity
Adjusted return on average common equity
Return on average tangible common equity
Adjusted return on average tangible common equity

| $\mathbf{\$ 6 0 , 1 3 3 , 5 6 1}$ | $\$ 58,963,417$ | $\$ 56,855,898$ |
| ---: | :---: | :---: |
| $\mathbf{1 . 3 6 \%}$ | $1.38 \%$ | $1.22 \%$ |
| $\mathbf{1 . 3 7}$ | 1.39 | 1.19 |


| \$ | 193,868 | \$ | 197,479 | \$ | 162,746 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(13,126)$ |  | - |  | - |
|  | 16,750 |  | - |  | - |
|  | - |  | - |  | 677 |
|  | (733) |  | $(2,372)$ |  | $(6,424)$ |
|  | - |  | 2,500 |  | - |
|  | $(1,030)$ |  | - |  | - |
|  | (453) |  | (31) |  | 1,369 |
| \$ | 195,276 | \$ | 197,576 | \$ | 158,368 |
|  | 146,727 |  | 146,528 |  | 146,665 |
| \$ | 1.32 | \$ | 1.35 | \$ | 1.11 |
|  | 1.33 |  | 1.35 |  | 1.08 |

$-\frac{1 \mathrm{Q} 23}{4 \mathrm{Q} 22}-\frac{1 \mathrm{Q} 22}{}$

| 5,699 | 6,358 |  | 6,543 |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ 797,652 | \$ | 790,219 | \$ | 648,813 |
| \$ 786,242 | \$ | 783,476 | \$ | 660,025 |
| 5,699 |  | 6,358 |  | 6,543 |
| \$ 791,941 | \$ | 789,834 | \$ | 666,568 |
| \$ 4,088,777 | \$ | 3,742,927 | \$ | 4,647,426 |
| $(452,390)$ |  | $(452,390)$ |  | $(452,390)$ |
| $(26,245)$ |  | $(28,174)$ |  | $(34,576)$ |
| \$ 3,610,142 | \$ | 3,262,363 | \$ | 4,160,460 |
| 19.23 \% |  | 20.93 \% |  | 14.20 \% |
| 19.37 |  | 20.94 |  | 13.82 |
| 21.94 |  | 24.21 |  | 16.02 |
| 22.09 |  | 24.22 |  | 15.59 |

(dollars in thousands)

## Tangible common equity ratio

Total assets
Goodwill
Other intangible assets, net
Tangible assets
Total shareholders' equity
Goodwill
Other intangible assets, net
Preferred Stock, no par value
Tangible common equity
Total shareholders' equity to total assets ratio
Tangible common equity ratio
${ }^{(1)}$ An assumed marginal tax rate of $24.3 \%$ for 1 Q 23 and 4 Q 22 and $23.8 \%$ for 1 Q 22 was applied.


## Synovus

## INCOME STATEMENT DATA

(Unaudited)

| (Dollars in thousands, except per share data) | 2023 | 2022 |  |  |  | First <br> norartar |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter | Fourth Quarter | Third Quarter | Second <br> Quarter | First Quarter | $\begin{array}{r} \text { '23 vs '22 } \\ \text { \% Change } \\ \hline \end{array}$ |
| Interest income | \$716.879 | 654.654 | 551.299 | 453.772 | 416.062 | 72 \% |
| Interest expense | 236,128 | 153.308 | 73.380 | 28.384 | 23.814 | 892 |
| Net interest income | 480.751 | 501.346 | 477.919 | 425.388 | 392.248 | 23 |
| Provision for (reversal of) credit losses | 32.154 | 34.884 | 25.581 | 12.688 | 11.400 | 182 |
| Net interest income after provision for credit losses | 448.597 | 466.462 | 452.338 | 412.700 | 380.848 | 18 |
| Non-interest revenue: |  |  |  |  |  |  |
| Service charges on deposit accounts | 22.974 | 23.639 | 23.398 | 23.491 | 22.539 | 2 |
| Fiduciary and asset management fees | 19.696 | 18.836 | 19.201 | 20.100 | 20.277 | (3) |
| Card fees | 15.824 | 15.887 | 15.101 | 16.089 | 14.756 | 7 |
| Brokerage revenue | 22.558 | 19.996 | 17.140 | 15.243 | 14.655 | 54 |
| Mortgage banking income | 3.858 | 2.554 | 5.065 | 3.904 | 5.953 | (35) |
| Capital markets income | 13.725 | 6.998 | 6.839 | 7.393 | 5.472 | 151 |
| Income from bank-owned life insurance | 7.262 | 7.206 | 6.792 | 9.165 | 6.556 | 11 |
| Investment securities gains (losses). net | 1.030 | - | - | - | - | nm |
| Recoverv of NPA | 13.126 | - | - | - | - | nm |
| Other non-interest revenue | 13.073 | 7.323 | 10.762 | 1.881 | 15.126 | (14) |
| Total non-interest revenue | 133.126 | 102.439 | 104.298 | 97.266 | 105.334 | 26 |
| Non-interest expense: |  |  |  |  |  |  |
| Salaries and other personnel expense | 188.924 | 182.629 | 173.334 | 161.063 | 164.684 | 15 |
| Net occupancv. equibment. and software expense | 42.860 | 45.192 | 43.462 | 43.199 | 42.877 | - |
| Third-partv processing and other services | 21.833 | 23.130 | 22.539 | 21.952 | 20.996 | 4 |
| Professional fees | 8.963 | 11.096 | 6.755 | 10.865 | 8.474 | 6 |
| FDIC insurance and other regulatory fees | 10.268 | 8.232 | 7.707 | 6.894 | 6.250 | 64 |
| Restructuring charges (reversals) | (733) | (2.372) | 956 | (1.850) | (6.424) | nm |
| Loss on other loans held for sale | 16.750 | - | - | - | - | nm |
| Other operating expenses | 32.987 | 41.089 | 39.257 | 39.928 | 35.593 | (7) |
| Total non-interest expense | 321,852 | 308.996 | 294.010 | 282.051 | 272.450 | 18 |
| Income before income taxes | 259.871 | 259.905 | 262.626 | 227.915 | 213.732 | 22 |
| Income tax expense | 57.712 | 54.135 | 59.582 | 49.863 | 42.695 | 35 |
| Net income | 202.159 | 205.770 | 203.044 | 178.052 | 171.037 | 18 |
| Less: Preferred stock dividends | 8.291 | 8.291 | 8.291 | 8.291 | 8.291 | - |
| Net income available to common shareholders | \$193.868 | 197.479 | 194.753 | 169.761 | 162.746 | $19 \%$ |
| Net income ver common share. basic | \$ 1.33 | 1.36 | 1.34 | 1.17 | 1.12 | 19 \% |
| Net income per common share. diluted | 1.32 | 1.35 | 1.33 | 1.16 | 1.11 | 19 |
| Cash dividends declared per common share | 0.38 | 0.34 | 0.34 | 0.34 | 0.34 | 12 |
| Return on average assets * | 1.36 \% | 1.38 | 1.39 | 1.26 | 1.22 | 14 bps |
| Return on average common eauitv * | 19.23 | 20.93 | 18.66 | 16.48 | 14.20 | 503 |
| Weighted average common shares outstanding, basic | 145.799 | 145.467 | 145.386 | 145.328 | 145.273 | - \% |
| Weighted average common shares outstanding. diluted | 146.727 | 146.528 | 146.418 | 146.315 | 146.665 | - |
| nm - not meaningful <br> bps - basis points |  |  |  |  |  |  |
| * - ratios are annualized |  |  |  |  |  |  |

## Synovus

## BALANCE SHEET DATA

## (Unaudited)

(In thousands, except share data)
ASSETS
Cash and due from banks
Interest-bearing funds with Federal Reserve Bank
Interest earning deposits with banks

Federal funds sold and securities purchased under resale agreements Cash, cash equivalents, and restricted cash

Investment securities available for sale, at fair value
Loans held for sale (includes $\$ 44,400, \$ 51,136$ and $\$ 111,992$ measured at fair value, respectively)

Loans, net of deferred fees and costs
Allowance for loan losses
Loans, net
Cash surrender value of bank-owned life insurance
Premises, equipment, and software, net
Goodwill
Other intangible assets, net
Other assets
Total assets

| \$ | 638,150 | \$ | 624,097 | \$ | 557,178 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,656,953 |  | 1,280,684 |  | 941,272 |
|  | 34,779 |  | 34,632 |  | 27,411 |
|  | 35,518 |  | 38,367 |  | 27,642 |
|  | 3,365,400 |  | 1,977,780 |  | 1,553,503 |
|  | 9,732,618 |  | 9,678,103 |  | 10,463,101 |
|  | 669,447 |  | 391,502 |  | 723,921 |
|  | 44,044,939 |  | 43,716,353 |  | 40,169,150 |
|  | $(457,010)$ |  | $(443,424)$ |  | $(414,956)$ |
|  | 43,587,929 |  | 43,272,929 |  | 39,754,194 |
|  | 1,094,072 |  | 1,089,280 |  | 1,075,175 |
|  | 367,089 |  | 370,632 |  | 386,631 |
|  | 452,390 |  | 452,390 |  | 452,390 |
|  | 25,267 |  | 27,124 |  | 33,478 |
|  | 2,545,813 |  | 2,471,638 |  | 1,977,156 |
| \$ | 61,840,025 | \$ | 59,731,378 | \$ | 56,419,549 |

## LIABILITIES AND SHAREHOLDERS' EOUITY

Liabilities:
Deposits:
$\quad$ Non-interest-bearing deposits
Interest-bearing deposits
Total denosits
Federal funds purchased and securities sold under repurchase agreements
Other short-term borrowings
Long-term debt
Other liabilities
$\quad$ Total liabilities


Shareholders' equity:

| Preferred stock - no par value. Authorized 100,000,000 shares; issued 22,000,000 | 537,145 |  |  | 537,145 | 537,145 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock - $\$ 1.00$ par value. Authorized $342,857,143$ shares; issued $170,713,864,170,141,492$ and $169,912,021$ respectively; outstanding 146.059 .006 .145 .486 .634 and 145.334 .763 resnectivelv |  | 170,714 |  | 170,141 |  | 169,912 |
| Additional paid-in capital |  | 3.925.449 |  | 3.920.346 |  | 3.899.269 |
| Treasury stock, at cost; $24,654,858,24,654,858$, and $24,577,258$ shares, respectively |  | $(944,484)$ |  | $(944,484)$ |  | $(941,168)$ |
| Accumulated other comprehensive income (loss), net |  | $(1,289,327)$ |  | $(1,442,117)$ |  | $(662,065)$ |
| Retained earnings |  | 2,370,633 |  | 2,234,770 |  | 1,821,542 |
| Total shareholders' equity |  | 4,770,130 |  | 4,475,801 |  | 4,824,635 |
| Total liabilities and shareholders' equity | \$ | 61,840,025 | \$ | 59,731,378 | \$ | 56,419,549 |

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AVERAGE BALANCES, INTEREST, AND YIELDS/RATES
(Unaudited)

| (dollars in thousands) | First Quarter 2023 |  |  |  | Fourth Quarter 2022 |  |  |  | First Quarter 2022 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest |  | Yield/ Rate | Average Balance | Interest |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ | Average Balance | Interest |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans ${ }^{(1)(2)(3)}$ | \$ 35,030,809 | \$ | 526,529 | 6.10 \% | \$34,103,384 | \$ | 474,439 | 5.52 \% | \$ 30,756,752 | \$ | 280,588 | 3.70 \% |
| Consumer loans ${ }^{(1)(2)}$ | 8,762,631 |  | 104,147 | 4.78 | 9,041,520 |  | 101,905 | 4.50 | 8,594,009 |  | 81,368 | 3.81 |
| Less: Allowance for loan losses | $(445,192)$ |  | - | - | $(427,525)$ |  | - | - | $(423,953)$ |  | - | - |
| Loans, net | 43,348,248 |  | 630,676 | 5.89 | 42,717,379 |  | 576,344 | 5.36 | 38,926,808 |  | 361,956 | 3.76 |
| Investment securities available for sale | 11,293,958 |  | 61,054 | 2.16 | 11,296,449 |  | 58,840 | 2.08 | 11,259,800 |  | 47,250 | 1.68 |
| Trading account assets | 11,338 |  | 124 | 4.39 | 15,552 |  | 68 | 1.75 | 9,078 |  | 39 | 1.73 |
| Other earning assets ${ }^{(4)}$ | 1,513,800 |  | 17,212 | 4.55 | 1,148,099 |  | 10,490 | 3.58 | 1,919,531 |  | 815 | 0.17 |
| FHLB and Federal Reserve Bank stock | 306,935 |  | 3,355 | 4.37 | 270,822 |  | 2,805 | 4.14 | 160,065 |  | 685 | 1.71 |
| Mortgage loans held for sale | 36,497 |  | 566 | 6.20 | 46,240 |  | 688 | 5.95 | 103,887 |  | 882 | 3.40 |
| Other loans held for sale | 443,690 |  | 5,011 | 4.52 | 514,811 |  | 6,550 | 4.98 | 597,062 |  | 5,300 | 3.55 |
| Total interest earning assets | 56,954,466 | \$ | 717,998 | 5.11\% | 56,009,352 | \$ | 655,785 | 4.65 \% | 52,976,231 | \$ | 416,927 | $3.19 \%$ |
| Cash and due from banks | 643,502 |  |  |  | 651,189 |  |  |  | 548,684 |  |  |  |
| Premises and equipment | 370,275 |  |  |  | 375,352 |  |  |  | 398,774 |  |  |  |
| Other real estate | - |  |  |  | - |  |  |  | 11,759 |  |  |  |
| Cash surrender value of bank-owned life insurance | 1,091,080 |  |  |  | 1,085,394 |  |  |  | 1,070,886 |  |  |  |
| Other assets ${ }^{(5)}$ | 1,074,238 |  |  |  | 842,130 |  |  |  | 1,849,564 |  |  |  |
| Total assets | \$60,133,561 |  |  |  | \$58,963,417 |  |  |  | \$ 56,855,898 |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 9,088,533 | \$ | 23,218 | 1.04 \% | \$ 8,627,386 | \$ | 14,160 | 0.65 \% | \$ 9,549,527 | \$ | 2,372 | 0.10 \% |
| Money market accounts | 14,397,683 |  | 72,618 | 2.05 | 14,771,308 |  | 46,671 | 1.25 | 16,045,627 |  | 5,349 | 0.14 |
| Savings deposits | 1,370,173 |  | 211 | 0.06 | 1,450,153 |  | 176 | 0.05 | 1,460,648 |  | 67 | 0.02 |
| Time deposits | 3,601,288 |  | 21,496 | 2.42 | 2,567,979 |  | 7,648 | 1.18 | 3,009,795 |  | 2,138 | 0.29 |
| Brokered deposits | 5,553,970 |  | 56,392 | 4.12 | 4,986,542 |  | 39,500 | 3.14 | 2,788,124 |  | 3,733 | 0.54 |
| Federal funds purchased and securities sold under repurchase agreements | 133,360 |  | 670 | 2.01 | 141,707 |  | 437 | 1.21 | 194,352 |  | 11 | 0.02 |
| Other short-term borrowings | 1,677,519 |  | 18,994 | 4.53 | 660,295 |  | 6,383 | 3.78 | 4,773 |  | - | - |
| Long-term debt | 3,148,062 |  | 42,529 | 5.41 | 3,446,306 |  | 38,333 | 4.39 | 982,423 |  | 10,144 | 4.13 |
| Total interest-bearing liabilities | 38,970,588 | \$ | 236,128 | 2.46 \% | 36,651,676 | \$ | 153,308 | 1.66 \% | 34,035,269 | \$ | 23,814 | 0.28 \% |
| Non-interest-bearing demand deposits | 15,014,224 |  |  |  | 16,569,275 |  |  |  | 16,491,643 |  |  |  |
| Other liabilities | 1,522,827 |  |  |  | 1,462,394 |  |  |  | 1,144,415 |  |  |  |
| Shareholders' equity | 4,625,922 |  |  |  | 4,280,072 |  |  |  | 5,184,571 |  |  |  |
| Total liabilities and shareholders' equity | \$ 60,133,561 |  |  |  | \$58,963,417 |  |  |  | \$ 56,855,898 |  |  |  |
| Net interest income and net interest margin, taxable equivalent ${ }^{(6)(7)}$ |  | \$ | 481,870 | 3.43 \% |  | \$ | 502,477 | 3.56 \% |  | \$ | 393,113 | 3.01 \% |
| Less: taxable-equivalent adjustment |  |  | 1,119 |  |  |  | 1,131 |  |  |  | 865 |  |
| Net interest income |  | \$ | 480,751 |  |  | \$ | 501,346 |  |  | \$ | 392,248 |  |

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## Synovus

LOANS OUTSTANDING BY TYPE

| (Dollars in thousands) Loan Type | Total Loans March 31, 2023 |  | Total Loans <br> December 31, 2022 |  | Linked Quarter \% Change | Total Loans March 31, 2022 |  | Year/Year <br> \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, Financial, and Agricultural | \$ | 14,201,398 | \$ | 13,874,416 | $2 \%$ | \$ | 12,659,611 | 12 \% |
| Owner-Occupied |  | 8,398,778 |  | 8,192,240 | 3 |  | 7,692,714 | 9 |
| Total Commercial \& Industrial |  | 22,600,176 |  | 22,066,656 | 2 |  | 20,352,325 | 11 |
| Multi-Family |  | 3,374,129 |  | 3,134,571 | 8 |  | 2,288,497 | 47 |
| Hotels |  | 1,737,163 |  | 1,708,194 | 2 |  | 1,593,983 | 9 |
| Office Buildings |  | 3,071,236 |  | 3,011,911 | 2 |  | 2,521,381 | 22 |
| Shopping Centers |  | 1,332,078 |  | 1,403,928 | (5) |  | 1,500,768 | (11) |
| Warehouses |  | 1,020,921 |  | 1,035,152 | (1) |  | 814,756 | 25 |
| Other Investment Property |  | 1,441,303 |  | 1,350,291 | 7 |  | 1,327,760 | 9 |
| Total Investment Properties |  | 11,976,830 |  | 11,644,047 | 3 |  | 10,047,145 | 19 |
| 1-4 Family Construction |  | 201,896 |  | 229,263 | (12) |  | 229,038 | (12) |
| 1-4 Family Investment Mortgage |  | 394,754 |  | 387,670 | 2 |  | 391,636 | 1 |
| Total 1-4 Family Properties |  | 596,650 |  | 616,933 | (3) |  | 620,674 | (4) |
| Commercial Development |  | 63,004 |  | 79,889 | (21) |  | 102,757 | (39) |
| Residential Development |  | 106,872 |  | 108,661 | (2) |  | 193,580 | (45) |
| Land Acquisition |  | 253,399 |  | 200,783 | 26 |  | 181,162 | 40 |
| Land and Development |  | 423,275 |  | 389,333 | 9 |  | 477,499 | (11) |
| Total Commercial Real Estate |  | 12,996,755 |  | 12,650,313 | 3 |  | 11,145,318 | 17 |
| Consumer Mortgages |  | 5,246,640 |  | 5,214,443 | 1 |  | 5,052,003 | 4 |
| Home Equity |  | 1,757,250 |  | 1,757,038 | - |  | 1,416,341 | 24 |
| Credit Cards |  | 184,595 |  | 203,612 | (9) |  | 188,247 | (2) |
| Other Consumer Loans |  | 1,259,523 |  | 1,824,291 | (31) |  | 2,014,916 | (37) |
| Total Consumer |  | 8,448,008 |  | 8,999,384 | (6) |  | 8,671,507 | (3) |
| Total | \$ | 44,044,939 | \$ | 43,716,353 | $1 \%$ | \$ | 40,169,150 | $10 \%$ |

NON-PERFORMING LOANS COMPOSITION

| (Unaudited) <br> (Dollars in thousands) <br> Loan Type | Total <br> Non-performing Loans <br> March 31, 2023 |  | Total <br> Non-performing Loans <br> December 31, 2022 |  | Linked Quarter \% Change |  | Loans <br> 2022 | Year/Year \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, Financial, and Agricultural | \$ | 94,196 | \$ | 59,307 | 59 \% | \$ | 64,888 | 45 \% |
| Owner-Occupied |  | 25,591 |  | 10,104 | 153 |  | 10,854 | 136 |
| Total Commercial \& Industrial |  | 119,787 |  | 69,411 | 73 |  | 75,742 | 58 |
| Multi-Family |  | 1,806 |  | 1,857 | (3) |  | 2,639 | (32) |
| Office Buildings |  | 190 |  | 309 | (39) |  | 2,205 | (91) |
| Shopping Centers |  | 727 |  | 735 | (1) |  | 915 | (21) |
| Warehouses |  | 222 |  | 223 | - |  | 482 | (54) |
| Other Investment Property |  | 668 |  | 349 | 91 |  | 1,047 | (36) |
| Total Investment Properties |  | 3,613 |  | 3,473 | 4 |  | 7,288 | (50) |
| 1-4 Family Construction |  | - |  | 55 | (100) |  | 55 | (100) |
| 1-4 Family Investment Mortgage |  | 3,515 |  | 3,067 | 15 |  | 2,187 | 61 |
| Total 1-4 Family Properties |  | 3,515 |  | 3,122 | 13 |  | 2,242 | 57 |
| Commercial Development |  | - |  | - | nm |  | 625 | (100) |
| Residential Development |  | 267 |  | 267 | - |  | 407 | (34) |
| Land Acquisition |  | 886 |  | 891 | (1) |  | 1,021 | (13) |
| Land and Development |  | 1,153 |  | 1,158 | - |  | 2,053 | (44) |
| Total Commercial Real Estate |  | 8,281 |  | 7,753 | 7 |  | 11,583 | (29) |
| Consumer Mortgages |  | 39,536 |  | 36,847 | 7 |  | 29,997 | 32 |
| Home Equity |  | 7,967 |  | 6,830 | 17 |  | 8,854 | (10) |
| Other Consumer Loans |  | 6,889 |  | 7,220 | (5) |  | 5,955 | 16 |
| Total Consumer |  | 54,392 |  | 50,897 | 7 |  | 44,806 | 21 |
| Total | \$ | 182,460 | \$ | 128,061 | 42\% | \$ | 132,131 | $38 \%$ |

## Svnovus

CREDIT OUALITY DATA
(Unaudited)

| (Dollars in thousands) | 2023 |  | 2022 |  |  |  | First Ouarter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First <br> Ouarter | Fourth <br> Ouarter | Third Ouarter | Second <br> Ouarter | First Ouarter | $\begin{gathered} \hline 23 \text { vs '22 } \\ \% \text { Change } \\ \hline \end{gathered}$ |
| Non-performing Loans (NPLs) | \$ | 182.460 | 128.061 | 122.094 | 109.024 | 132.131 | 38 \% |
| Impaired Loans Held for Sale |  | - | - | 447 | - | - | nm |
| Other Real Estate and Other Assets |  | - | 15.320 | 15.320 | 26.759 | 26.759 | (100) |
| Non-performing Assets (NPAs) |  | 182.460 | 143.381 | 137.861 | 135.783 | 158.890 | 15 |
| Allowance for Loan Losses (ALL) |  | 457.010 | 443.424 | 421.359 | 407.837 | 414.956 | 10 |
| Reserve for Unfunded Commitments |  | 57.473 | 57.455 | 57.936 | 50.559 | 47.317 | 21 |
| Allowance for Credit Losses (ACL) |  | 514.483 | 500.879 | 479.295 | 458.396 | 462.273 | 11 |
| Net Charge-Offs - Ouarter |  | 18.550 | 13.300 | 4.682 | 16.565 | 18.609 |  |
| Net Charge-Offs - YTD |  | 18.550 | 53.156 | 39.856 | 35.174 | 18.609 |  |
| Net Charge-Offs / Average Loans - Ouarter ${ }^{(1)}$ |  | 0.17 \% | 0.12 | 0.04 | 0.16 | 0.19 |  |
| Net Charge-Offs / Average Loans - YTD ${ }^{(1)}$ |  | 0.17 | 0.13 | 0.13 | 0.18 | 0.19 |  |
| NPLs / Loans |  | 0.41 | 0.29 | 0.29 | 0.26 | 0.33 |  |
| NPAs / Loans, ORE and specific other assets |  | 0.41 | 0.33 | 0.32 | 0.33 | 0.40 |  |
| ACL/Loans |  | 1.17 | 1.15 | 1.13 | 1.11 | 1.15 |  |
| ALL/Loans |  | 1.04 | 1.01 | 0.99 | 0.99 | 1.03 |  |
| ACL/NPLs |  | 281.97 | 391.13 | 392.56 | 420.45 | 349.86 |  |
| ALL/NPLs |  | 250.47 | 346.26 | 345.11 | 374.08 | 314.05 |  |
| Past Due Loans over 90 davs and Still Accruing | \$ | 3.529 | 3.373 | 3.443 | 2.251 | 3.067 | 15 |
| As a Percentage of Loans Outstanding |  | 0.01 \% | 0.01 | 0.01 | 0.01 | 0.01 |  |
| Total Past Due Loans and Still Accruing | \$ | 55.053 | 65.568 | 63.545 | 56.160 | 45.385 | 21 |
| As a Percentage of Loans Outstanding |  | 0.12 \% | 0.15 | 0.15 | 0.14 | 0.11 |  |

## SELECTED CAPITAL INFORMATION ${ }^{(1)}$

## (Unaudited)

(Dollars in thousands)

| Common Eauity Tier 1 Capital Ratio | $\mathbf{9 . 7 6} \%$ | 9.63 | 9.49 |
| :--- | ---: | ---: | ---: |
| Tier 1 Capital Ratio | $\mathbf{1 0 . 7 9}$ | 10.68 | 10.63 |
| Total Risk-Based Capital Ratio | $\mathbf{1 2 . 6 9}$ | 12.54 | 12.56 |
| Tier 1 Leverage Ratio | $\mathbf{9 . 1 4}$ | 9.07 | 8.87 |
| Total Shareholders' Equity as a Percentage of Total | $\mathbf{7 . 7 1}$ | 7.49 | 8.55 |
| Assets | $\mathbf{6 . 1 2}$ | 5.84 | 6.80 |
| Tangible Common Eauitv Ratio ${ }^{(2)(4)}$ | $\mathbf{\$ 8 . 9 8}$ | 27.07 | 29.50 |
| Book Value Per Common Share $^{(3)}$ | $\mathbf{2 5 . 7 1}$ | 23.78 | 26.16 |
| Tangible Book Value Per Common Share ${ }^{(2)}$ |  |  |  |
| (1) $^{(1)}$ Current quarter regulatory capital information is preliminary. |  |  |  |
| (2) $^{(2)}$ Excludes the carrying value of goodwill and other intangible assets from common equity and total assets. |  |  |  |
| (3) $^{(3)}$ Book Value Per Common Share consists of Total Shareholders' Equity less Preferred Stock divided by total common shares outstanding. |  |  |  |
| (4) $^{(4)}$ See "Non-GAAP Financial Measures" for applicable reconciliation. |  |  |  |


[^0]:    (1) Average loans are shown net of deferred fees and costs. NPLs are included.
    (2) Interest income includes net loan fees as follows: First Quarter 2023 - $\$ 11.5$ million, Fourth Quarter 2022 — $\$ 11.7$ million, and First Quarter 2022 — $\$ 20.7$ million.
    (3) Reflects taxable-equivalent adjustments, using the statutory federal tax rate of $21 \%$, in adjusting interest on tax-exempt loans to a taxable-equivalent basis.
    (4) Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements
    ${ }^{(5)}$ Includes average net unrealized gains/(losses) on investment securities available for sale of $\$(1.52)$ billion, $\$(1.69)$ billion, and $\$(247.4)$ million for the First Quarter 2023, Fourth Quarter 2022, and First Quarter 2022, respectively.
    (6) The net interest margin is calculated by dividing annualized net interest income-taxable equivalent by average total interest earning assets.
    (7) Net interest margin reflects Actual/Actual day count and includes other immaterial adjustments versus NIM previously reported.

